## 高等职业教育旅游类专业系列教材

《旅游服务英语》

教材试题集

## **Unit One**

## **Preliminary Work**

## Reading A

Task One	Decide	whether	the	following	statements	are	true	<b>(T)</b>	or	false	<b>(F)</b>
according	to Readi	ng A .									

- Tourism and hospitality is a fast growing industry in the world.( )
   The transportation for tourism doesn't include a bicycle. ( )
- 3. Transportation, sightseeing, and accommodation, these three aspects of the hospitality industry can be developed independently. ( )

### Task Two Answer the following questions according to Reading A.

- 1. What do you hope to do when you visit an unfamiliar place?
- 2. What should be done to improve Yunnan's tourism and hospitality industry?

Task Three Work in pairs. Try to search some basic information about tourism industry in your hometown or in China, read and share with your classmates.

### Reading B

Task One Decide whether the following statements are true (T) or false (F) according to Reading B.

- 1. You will visit two cities according to this traveling program.( )
- 2. If you want to find the local specialties and snacks of Shanghai, you can go to the City God Temple. ( )
- 3. The West Lake is known as "the first lake on earth". ( )

Task Two Answer the following questions according to Reading B.

- 1. What is Mount Huang famous for?
- 2. Do you hope to travel in Shanghai? Why or Why not?

Task Three Work in pairs. Try to search some basic information about the traveling program in your hometown or the famous tourist cities in China, read and share with your classmates.

## Listening and speaking

Dialogue 1 Enquiring about a domestic package tour through phone

Task 1: Listen to the dialogue and then fill in the blanks with what you hear.

Task 2: Work in pairs. Suppose you are calling a travel agency to ask for travel information. Practice making a dialogue according to the model in dialogue 1.

Task 3: Work in pairs. Discuss how to acquire travel information.

### Dialogue 2 Discussing the quotation

Task 1: Listen to the dialogue and then fill in the blanks with what you hear.

Task 2: Work in pairs. Suppose you are a sales manager of a tour organizing agency, and you're talking with an operator of a local tour agency. Practice making a dialogue according to the model in dialogue 2.

Task 3: Work in pairs. Discuss how to confirm the quotation.

#### Dialogue 3 Confirm Itinerary

Task 1: Listen to the dialogue and fill in the blanks with what you hear.

Task 2: Work in pairs. Suppose you are a sales manager of a tour organizing agency, and you're confirming the itinerary with an operator of a local tour agency. Practice making a dialogue according to the model in dialogue 3.

Task 3: Work in pairs. Discuss the importance of confirming the itinerary for the trip.

### Writing

Task 1 Read the following email and sum up the main steps of replying to an inquiry email, then write it down.

Task 2 Suppose you are a customer service representative of Kunming Comfort Travel Service. Reply to the following inquiry email with reference to the above model.

To whom it may concern:

I'm interested in the 6-Days tour from Kunming to Dali and Lijiang that you have proposed. I'll appreciate it very much if you can provide me more information about the trip such as destinations, total cost, tourist number and its itinerary.

Looking forward to your reply.

Sincerely yours,

Robert Johnson.

## Task 3 Design an Itinerary of a Seven-day Tour of a tourist City in China according to the model of Reading B.

## Project

This project aims to go through the whole process of booking a tour and confirming the itinerary before traveling. The whole task is divided into four steps.

#### Step one

• Divide the class into several small groups of 2--4 students;

#### Step two

• Discuss in groups and sum up the main steps in the preparation work;

### **Step Three**

• Role play—make dialogues about the process of booking a tour and confirming itinerary before starting a tour.

#### **Step Four**

•Try to write down the main information about your booking, and then deliver the itinerary checking process with your partner (tour guide) in front of the class.

## Self-assessment

Task 1 Rate your practical skill progress in each part of the form. Note: tasks in Unit 1.

- 1. I can book a tour.
- 2. I can design an itinerary.
- 3. I can I introduce an itinerary.
- 4. I know the steps of replying to an inquiry email from clients.

Practical Skills Assessment Rubric							
Ref. No:		Name:		Class:			
Score	4	3	2	1	Score		
Criteria	Excellent	Good	Poor	Very Poor			
Skill Task	The tasks were	The tasks were	The tasks were	The tasks were			
Completion	complete according	complete but	complete but	completed but			
	to the criteria of	needed minor	needed several	needed several			
	time and specified	modifications.	minor	major			
	quality of the		modifications.	modifications.			
	finished product.						
Ability to Follow	Followed directions	Followed	Usually followed	Followed directions			
Directions	with a high degree	directions.	directions.	with limited			
	of effectiveness.			effectiveness.			
Demonstrated	Be able to identify						
Knowledge of	and describe	and describe	and describe	and describe			

Theory	necessary theories	necessary theories	necessary theories	necessary theories	
	for completion of	for completion of	for completion of	for completion of	
	the task.	the task with minor	the task with some	the task with	
		assistance.	assistance.	limited	
				effectiveness.	
Level of Needed	Be able to complete	Be able to complete	Be able to complete	Be unable to	
Assistance	the task without	the task with little	the task with	complete task	
	assistance.	assistance.	moderate	without major	
			assistance.	assistance.	
Preparedness	I had/gathered all	I had/gathered most	I had/gathered	I did not	
	materials and was	materials and went	most materials,	have/gather some	
	completely ready to	to work.	however, they	of the needed	
	go to work.		needed extra time	materials to	
			to do so.	perform work.	
Application of	I followed all	I followed most	I followed the most	I needed reminders	
Safety Practices	safety rules.	safety rules.	important safety	to follow safety	
			rules.	rules.	
Total Score					

Task 2 Rate your project-work collaboration progress in this unit.

	Project-work Collaboration Assessment Rubric							
Ref. No:		Name:		Class:				
Score	4	3	2	1				
Criteria	Excellent	cellent Good Poor		Very Poor	Score			
Researches & gathers information	Collects a great deal of information-relating to the topic.	Collects some basic information-most relates to the topic.	Collects very little information-some relates to the topic.	Does not collect any information that relates to the topic.				
Shares information	Relays a great deal of information-all relates to the topic.	Relays some basic information-most relates to the topic.	Relays very little information-some relates to the topic.	Does not relay any information to teammates.				
Is punctual	Hands in all assignments on time.	Hands in most assignments on time.	Hands in most assignments late.	Does not hand in any assignments.				
Performs team role duties	Performs all duties of assigned team role.	Performs nearly all duties.	Performs very few duties.	Does not perform any duties of assigned team role.				
Participates in discussion	Offers a fair amount of important information-all is relevant.	Offers some information-most is relevant.	Either gives too little information or information which is irrelevant to topic.	Does not speak during the science conference.				
Shares equally	Always does the assigned work without having to be	Usually does the assigned work-rarely	Rarely does the assigned work-often	Always relies on others to do the				

	reminded.	needs reminding.	needs reminding.	work.
Listens to other teammates	Listens and speaks a fair amount.	Listens, but sometimes talks too much.	Usually doing most of the talkingrarely allows others to speak.	Is always talkingnever allows anyone else to speak.
Cooperates with teammates	Never argues with teammates.	Rarely argues.	Sometimes argues.	Usually argues with teammates.
Makes fair decisions	Always helps team to reach a fair decision.	Usually considers all views.	Often sides with friends instead of considering all views.	Usually wants to have things their way.
Total Score				

 $Task\ 3\ Rate\ your\ attitudes/\ behaviour\ progress\ in\ each\ part\ of\ the\ form.$ 

	Attitudes/ B	ehaviour (Affect	ive) Assessment Ru	ubric	
Ref. No:		Name:		Class:	
Score	4	3	2	1	Score
Criteria	Excellent	Good	Poor	Very Poor	
Integrity	Always honest, leads	Consistent honesty,	Minor examples of	Major examples of	
	by example and	being able to be	lack of integrity.	lack of integrity, or	
	shows excellent	trusted with		many minor	
	integrity towards	property and		examples.	
	classmates and the	confidential			
	approach to study.	information.			
Empathy	Always seeks out	Able to show	Does not show much	Is deliberately	
	opportunities to help	concern for others	concern for others and	disrespectful and	
	others.	and a desire to	responds	makes fun of others.	
		help.	inappropriately in		
			situations requiring		
			empathy.		
Self-motivation	Always meets	Usually meets	Sometimes misses	Often misses	
	assignment deadlines	assignment	assignment deadlines	assignment deadlines	
	and actively engages	deadlines and	and requires	and rarely engages in	
	in self and peer	usually engages in	encouragement to	self or peer	
	assessment.	self and peer	engage in self and	assessment.	
	Always contributes	assessment.	peer assessment.		
	to group work and				
	discussions.				
Communication	Speaks and/or writes	Speaks and/or	Speaks and/or writes	Speaks and/or writes	
	very well and always	writes quite well	rather poorly and does	poorly and rarely	
	tries to improve these	and shows some	not work very hard to	makes an effort to	
	skills.	concern to improve	improve these skills.	communicate.	
	Always demonstrates	these skills.	Does not make much		

	active	Generally makes an	effort to initiate		
	communication	effort to actively	communication.		
	techniques.	communicate.			
Respectfulness	Always shows	Usually respects of	Sometimes	Rarely demonstrates	
	respect for rights,	the rights, property,	demonstrates regard	regard for the rights,	
	property, and	and opinions of	for the rights,	property, or opinions	
	opinions of others.	others.	property, or opinions	of others.	
			of others.		
Time management	Always punctual for	Generally punctual	Sometimes late for	Regularly late for	
	class and meeting	for class and	class and meeting	class and for	
	assignment	meeting	assignment deadlines.	completing	
	deadlines.	assignment		assignments.	
		deadlines.			
Total Score	•				

## **Receiving Tourists**

## Reading A

Tas	sk One Decide whether the following statements are true (T) or false (F)
aco	cording to Reading A .
1.	Kunming Wujiaba International Airport was the main airport serving Kunming.
2.	Kunming Changshui Airport is expected to handle 38 million every year by 2010.( )

### Task Two Answer the following questions according to Reading A.

3. Kunming Changshui Airport consists of three terminal buildings. ( )

					8 1		8		8		
1.	How	important	is	Changshui	International	Airport	for	Yunnan	to	develop	tourism?
2.	What a	are the adva	 ntag	ges of traveling	ng by air?						<u> </u>
											<u> </u>

Task Three Work in pairs. Try to search some basic information about the airports in your hometown or in China, read and share with your classmates.

### Reading B

Task One Decide whether the following statements are true (T) or false (F) according to Reading B .

- 1. Kunming was important during World War II as a Chinese military center, American air base, and transport terminus for the Burma Road. ( )
- The Stone Forest, Dian Lake and Yulong Snow Mountain are all scenic wonders of Kunming.
- 3. Kunming has the largest population of all the cities of Yunnan. ( )

Task Two Answer the following questions according to Reading B.

1.	Why is Kunming called the spring city?
2.	What makes Kunming one of the excellent tourist destination cities in China's

Task Three Work in pairs. Try to search some basic information about the famous tourist cities in China, read and share with your classmates.

## Listening and speaking

**Dialogue 1 Confirming the Group Information** 

- Task 1: Listen to the dialogue and then fill in the blanks with what you hear.
- Task 2: Work in pairs. Suppose you are a tour guide, and you're confirming the group information when meeting the tourists at the airport. Practice making a dialogue according to the model in dialogue 1.
- Task 3: Work in pairs. Discuss how to confirm the group information.

#### Dialogue 2 Checking luggage

- Task 1: Listen to the dialogue and then fill in the blanks with what you hear.
- Task 2: Work in pairs. Suppose you are a tour guide, and you're helping to check the luggage of the group of tourists before departure. Practice making a dialogue according to the model in dialogue 2.
- Task 3: Work in pairs. Discuss the importance of checking luggage of the group before departure.

Dialogue 3 Dealing with lost luggage

- Task 1: Listen to the dialogue and fill in the blanks with what you hear.
- Task 2: Work in pairs. Suppose you are a tour guide, and you're helping the tourist deal with his lost luggage at the airport. Practice making a dialogue according to the model in dialogue 3.
- Task 3: Work in pairs. Discuss how to deal with the tourist's lost luggage.

## Writing

- Task 1 Read the following welcome speech and sum up the main steps of delivering a welcome speech, then write it down.
- Task 2 Suppose you are a tour guide. Write a welcome speech to a tour group from abroad with reference to the above model.
- Task 3 Write an article about your hometown introduction according to the model of Reading B.

### Project

This project aims to go through the whole process of making preparations before receiving a tour group. The whole task is divided into four steps.

#### Step one

• Divide the class into several small groups of 2--4 students;

#### Step two

• Discuss in groups and sum up the main steps in the preparation work;

### **Step Three**

• Role play—make dialogues about the process of receiving a tour group.

### **Step Four**

• Try to remember the main information about the airport in your city, and give a presentation in front of the class.

## Self-assessment

### Task 1 Rate your Practical Skill progress in each part of the form. Note: tasks in Unit 2.

- 1. I can meet or greet a tour group.
- 2. I can manage emergencies in the place of arrival.
- 3. I can make a welcome speech.
- 4. I can introduce the destination on the tour bus.

	Practical Skills Assessment Rubric							
Ref. No:		Name:		Class:				
Score	4	3	2	1	Score			
Criteria	Excellent	Good	Poor	Very Poor				
Skill Task	The tasks were complete	The tasks were	The tasks were	The tasks were				
Completion	according to the criteria of	complete but needed	complete but	completed but needed				
	time and specified quality of	minor modifications.	needed several	several major				
	the finished product.		minor	modifications.				
			modifications.					
Ability to	Followed directions with a	Followed directions.	Usually followed	Followed directions				
Follow	high degree of effectiveness.		directions.	with limited				
Directions				effectiveness.				
Demonstrated	Be able to identify and	Be able to identify	Be able to identify	Be able to identify and				
Knowledge of	describe necessary theories	and describe	and describe	describe necessary				
Theory	for completion of the task.	necessary theories for	necessary theories	theories for completion				
		completion of the	for completion of	of the task with limited				
		task with minor	the task with some	effectiveness.				
		assistance.	assistance.					
Level of	Be able to complete the task	Be able to complete	Be able to complete	Be unable to complete				
Needed	without assistance.	the task with little	the task with	task without major				
Assistance		assistance.	moderate	assistance.				
			assistance.					
Preparedness	I had/gathered all materials	I had/gathered most	I had/gathered	I did not have/gather				
	and was completely ready to	materials and went to	most materials,	some of the needed				
	go to work.	work.	however, they	materials to perform				
			needed extra time	work.				
			to do so.					

Application of	I followed all safety rules.	I followed most	I followed the most	I needed reminders to
Safety		safety rules.	important safety	follow safety rules.
Practices			rules.	
Total score				

Task 2 Rate your project-work collaboration progress in this unit.

	Project-v	vork Collaboration A	Assessment Rubric		
Ref. No:		Name:		Class:	
Score	4	3	2	1	
Criteria	Excellent	Good	Poor	Very Poor	Score
Researches & gathers information	Collects a great deal of information-relating to the topic.	Collects some basic information-most relates to the topic.	Collects very little information-some relates to the topic.	Does not collect any information that relates to the topic.	
Shares information	Relays a great deal of information-all relates to the topic.  Hands in all assignments	Relays some basic information-most relates to the topic.  Hands in most	Relays very little information-some relates to the topic.  Hands in most	Does not relay any information to teammates.  Does not hand in	
Performs team role duties	on time.  Performs all duties of assigned team role.	assignments on time.  Performs nearly all duties.	assignments late.  Performs very few duties.	any assignments.  Does not perform any duties of assigned team role.	
Participates in discussion	Offers a fair amount of important information-all is relevant.	Offers some information-most is relevant.	Either gives too little information or information which is irrelevant to topic.	Does not speak during the science conference.	
Shares equally	Always does the assigned work without having to be reminded.	Usually does the assigned work-rarely needs reminding.	Rarely does the assigned work-often needs reminding.	Always relies on others to do the work.	
Listens to other teammates	Listens and speaks a fair amount.	Listens, but sometimes talks too much.	Usually doing most of the talkingrarely allows others to speak.	Is always talkingnever allows anyone else to speak.	
Cooperates with teammates	Never argues with teammates.	Rarely argues.	Sometimes argues.	Usually argues with teammates.	
Makes fair decisions	Always helps team to reach a fair decision.	Usually considers all views.	Often sides with friends instead of considering all views.	Usually wants to have things their way.	
Total score					

Task 3 Rate your attitudes/ behaviour progress in each part of the form.

	Attitudes/ B	ehaviour (Affectiv	e) Assessment Rubr	ic	
Ref. No:		Name:		Class:	
Score	4	3	2	1	Score
Criteria	Excellent	Good	Poor	Very Poor	
Integrity	Always honest, leads by	Consistent honesty,	Minor examples of lack	Major examples of	
	example and shows excellent	being able to be	of integrity.	lack of integrity, or	
	integrity towards classmates	trusted with property		many minor	
	and the approach to study.	and confidential		examples.	
		information.			
Empathy	Always seeks out	Able to show concern	Does not show much	Is deliberately	
	opportunities to help others.	for others and a desire	concern for others and	disrespectful and	
		to help.	responds	makes fun of	
			inappropriately in	others.	
			situations requiring		
			empathy.		
Self-motivatio	Always meets assignment	Usually meets	Sometimes misses	Often misses	
n	deadlines and actively	assignment deadlines	assignment deadlines	assignment	
	engages in self and peer	and usually engages	and requires	deadlines and	
	assessment.	in self and peer	encouragement to	rarely engages in	
	Always contributes to group	assessment.	engage in self and peer	self or peer	
	work and discussions.		assessment.	assessment.	
Communicati	Speaks and/or writes very	Speaks and/or writes	Speaks and/or writes	Speaks and/or	
on	well and always tries to	quite well and shows	rather poorly and does	writes poorly and	
	improve these skills.	some concern to	not work very hard to	rarely makes an	
	Always demonstrates active	improve these skills.	improve these skills.	effort to	
	communication techniques.	Generally makes an	Does not make much	communicate.	
		effort to actively	effort to initiate		
		communicate.	communication.		
Respectfulnes	Always shows respect for	Usually respects of	Sometimes	Rarely	
S	rights, property, and opinions	the rights, property,	demonstrates regard for	demonstrates	
	of others.	and opinions of	the rights, property, or	regard for the	
		others.	opinions of others.	rights, property, or	
				opinions of others.	
Time	Always punctual for class	Generally punctual	Sometimes late for class	Regularly late for	
management	and meeting assignment	for class and meeting	and meeting assignment	class and for	
	deadlines.	assignment deadlines.	deadlines.	completing	
				assignments.	
Total score					

### **Accommodation Service**

## Reading A

Ta	sk One Decide whether the following statements are true (T) or false (F)
ac	cording to Reading A.
1.	InterContinental Sanya Resort is located in Hainan Province.( )
2.	InterContinental Sanya Resort is far from the airport.( )
3.	InterContinental Sanya Resort offers an international menu for diverse tastes. ( )
	sk Two Answer the following questions according to Reading A.  Why is InterContinental Sanya Resort an eco-friendly hotel?
	What measures do you think a hotel should be taken to reduce carbon dioxide emissions?

Task Three Work in pairs. Try to search some basic information about the hotels in your hometown or in China, read and share with your classmates.

### Reading B

Task One Decide whether the following statements are true (T) or false (F) according to Reading B .

- 1. Starwood Hotels & Resorts offer all-inclusive services.( )
- 2. Budget hotels with related facilities are preferred by business travelers.( )
- 3. Railway hotels offer home style rooms and meals. ( )

Task Two Answer the following questions according to Reading B.

- 1. What kind of hotel would you like to stay at when you go traveling?
- 2. Do you know any unique hotels in the world? Describe one or two.

\_\_\_\_\_.

Task Three Work in pairs. Try to search some basic information about the hotel industry development in your hometown or in China, read and share with your classmates.

## Listening and speaking

Dialogue 1 Hotel check-in

Task 1: Listen to the dialogue and then fill in the blanks with what you hear.

Task 2: Work in pairs. Suppose you are a tour guide, and you're helping the tourist with hotel check-in. Practice making a dialogue according to the model in dialogue 1.

Task 3: Work in pairs. Discuss the procedures of hotel check-out.

Dialogue 2 Introducing hotel facilities and services

Task 1: Listen to the dialogue and then fill in the blanks with what you hear.

Task 2: Work in pairs. Suppose you are a tour guide, and you're introducing hotel facilities and services to the tourists. Practice making a dialogue according to the model in dialogue 2.

Task 3: Work in pairs. Discuss how to introduce hotel facilities and services. .

Dialogue 3 Discussing the itinerary with the tour escort.

Task 1: Listen to the dialogue and fill in the blanks with what you hear.

Task 2: Work in pairs. Suppose you are a tour guide, and you're talking with the tour leader about the itinerary. Practice making a dialogue according to the model in dialogue 3.

Task 3: Work in pairs. Discuss how to talk about the itinerary.

### Writing

Task 1 Read the following reservation email and fill in the Hotel Reservation Card, sum up the main information needed in a hotel reservation.

Dear Ms Wang,

My name is Li Yan and I am from the Seagull Overseas Travel Agency. I contacted you last Friday, and thank you for your kind reply. I'd like to reserve rooms for my Australian tourists. Have you got any vacancies from March 15<sup>th</sup> to 17<sup>th</sup>? We have 20 people requesting nine double rooms and two single rooms with city views. We would like the corporate room rates of 500 RMB for a double room and 450 RMB for a single room per room per night as usual. The group will arrive around 3:00 p.m. on the 15<sup>th</sup>, and check out at 9:00 a.m. on the 17<sup>th</sup>. Please arrange for a wake-up call at 7:00 a.m. to each room every day. A name list and passports will be ready for you to make registrations when they check in. Please give me a confirmation letter once the rooms are reserved. If you have any questions, please feel free to contact me. My phone number is 135xxxxxxxxx.

Sincerely yours, Li Yan

### **Hotel Reservation Card**

Surname First Name Gender Nationality Passport No.

Arrival Date Departure Date

Room Type Room Rate

No. of Rooms No. of Guests

Booked by Tel

Approved by Taken by

Remarks

Date

Task 2 Suppose you are a tour guide in Beijing. Write an email to Mr. Xu of JW Marriott Hotel Beijing to make a reservation with reference to the above model.

Task 3 Design a briefing of a famous hotel in China according to the model of Reading A.

### Project

This project aims to go through the whole process of hotel check-in and introduction to hotel facilities and surroundings. The task is divided into four steps.

### **Step One**

·Divide the class into several small groups of 2--4 students;

#### **Step Two**

·Discuss in groups and sum up the main steps in the hotel check-in.

### **Step Three**

Role play — make dialogues about receiving a tour group;

### **Step Four**

·Try to make an introduction of a hotel facilities and surroundings in your city. Perform it in front of the class.

## Self-assessment

Task 1 Rate your Practical Skill progress in each part of the form. Note: tasks in Unit 3.

- 1. I can help with check-in.
- 2. I can help the problems occurring when checking in.
- 3. I can introduce the main facilities in hotels and arrange hotel service.
- 4. I can discuss the tour schedule with the tour leader.

Practical Skills Assessment Rubric					
Ref. No:		Name:		Class:	
Score	4	3	2	1	Score
Criteria	Excellent	Good	Poor	Very Poor	

Skill Task	The tasks were complete	The tasks were	The tasks were	The tasks were
Completion	according to the criteria of	complete but needed	complete but	completed but needed
	time and specified quality of	minor modifications.	needed several	several major
	the finished product.		minor	modifications.
			modifications.	
Ability to	Followed directions with a	Followed directions.	Usually followed	Followed directions
Follow	high degree of effectiveness.		directions.	with limited
Directions				effectiveness.
Demonstrated	Be able to identify and	Be able to identify	Be able to identify	Be able to identify and
Knowledge of	describe necessary theories	and describe	and describe	describe necessary
Theory	for completion of the task.	necessary theories for	necessary theories	theories for completion
		completion of the	for completion of	of the task with limited
		task with minor	the task with some	effectiveness.
		assistance.	assistance.	
Level of	Be able to complete the task	Be able to complete	Be able to complete	Be unable to complete
Needed	without assistance.	the task with little	the task with	task without major
Assistance		assistance.	moderate	assistance.
			assistance.	
Preparedness	I had/gathered all materials	I had/gathered most	I had/gathered	I did not have/gather
	and was completely ready to	materials and went to	most materials,	some of the needed
	go to work.	work.	however, they	materials to perform
			needed extra time	work.
			to do so.	
Application of	I followed all safety rules.	I followed most	I followed the most	I needed reminders to
Safety		safety rules.	important safety	follow safety rules.
Practices			rules.	
Total score				<u> </u>

Task 2 Rate your project-work collaboration progress in this unit.

	Project-v	work Collaboration	Assessment Rubric		
Ref. No:		Name:		Class:	
Score	4	3	2	1	
Criteria	Excellent	Good	Poor	Very Poor	Score
Researches & gathers information	Collects a great deal of information-relating to the topic.	Collects some basic information-most relates to the topic.	Collects very little information-some relates to the topic.	Does not collect any information that relates to the topic.	
Shares information	Relays a great deal of information-all relates to the topic.  Hands in all assignments	Relays some basic information-most relates to the topic.  Hands in most	Relays very little information-some relates to the topic.  Hands in most	Does not relay any information to teammates.  Does not hand in	
is punctual	on time.	assignments on time.	assignments late.	any assignments.	
Performs team	Performs all duties of	Performs nearly all	Performs very few	Does not perform	

role duties	assigned team role.	duties.	duties.	any duties of
				assigned team role.
Participates in discussion	Offers a fair amount of important information-all is relevant.	Offers some information-most is relevant.	Either gives too little information or information which is irrelevant to topic.	Does not speak during the science conference.
Shares equally	Always does the assigned work without having to be	Usually does the assigned work-rarely	Rarely does the assigned work-often	Always relies on others to do the
Shares equally	reminded.	needs reminding.	needs reminding.	work.
Listens to other teammates	Listens and speaks a fair amount.	Listens, but sometimes talks too much.	Usually doing most of the talkingrarely allows others to speak.	Is always talkingnever allows anyone else to speak.
Cooperates with teammates	Never argues with teammates.	Rarely argues.	Sometimes argues.	Usually argues with teammates.
Makes fair decisions	Always helps team to reach a fair decision.	Usually considers all views.	Often sides with friends instead of considering all views.	Usually wants to have things their way.
Total score				

Task 3 Rate your attitudes/ behaviour progress in each part of the form.

	Attitudes/ B	ehaviour (Affectiv	e) Assessment Rubr	ic	
Ref. No:		Name:		Class:	
Score	4	3	2	1	Score
Criteria	Excellent	Good	Poor	Very Poor	
Integrity	Always honest, leads by	Consistent honesty,	Minor examples of lack	Major examples of	
	example and shows	being able to be	of integrity.	lack of integrity, or	
	excellent integrity towards	trusted with property		many minor	
	classmates and the	and confidential		examples.	
	approach to study.	information.			
Empathy	Always seeks out	Able to show concern	Does not show much	Is deliberately	
	opportunities to help	for others and a desire	concern for others and	disrespectful and	
	others.	to help.	responds	makes fun of	
			inappropriately in	others.	
			situations requiring		
			empathy.		
Self-motivation	Always meets assignment	Usually meets	Sometimes misses	Often misses	
	deadlines and actively	assignment deadlines	assignment deadlines	assignment	
	engages in self and peer	and usually engages	and requires	deadlines and	
	assessment.	in self and peer	encouragement to	rarely engages in	
	Always contributes to	assessment.	engage in self and peer	self or peer	
	group work and		assessment.	assessment.	
	discussions.				

Communication	Speaks and/or writes very	Speaks and/or writes	Speaks and/or writes	Speaks and/or
	well and always tries to	quite well and shows	rather poorly and does	writes poorly and
	improve these skills.	some concern to	not work very hard to	rarely makes an
	Always demonstrates	improve these skills.	improve these skills.	effort to
	active communication	Generally makes an	Does not make much	communicate.
	techniques.	effort to actively	effort to initiate	
		communicate.	communication.	
Respectfulness	Always shows respect for	Usually respects of	Sometimes	Rarely
	rights, property, and	the rights, property,	demonstrates regard for	demonstrates
	opinions of others.	and opinions of	the rights, property, or	regard for the
		others.	opinions of others.	rights, property, or
				opinions of others.
Time	Always punctual for class	Generally punctual	Sometimes late for class	Regularly late for
management	and meeting assignment	for class and meeting	and meeting assignment	class and for
	deadlines.	assignment deadlines.	deadlines.	completing
				assignments.
Total score				

## **Sightseeing Service**

R	eading	A
	CHUILIE	

Task One	Decide	whether	the	following	statements	are	true	<b>(T)</b>	or	false	<b>(F)</b>
according t	o Readi	ng A .									

1. The Stone Forest was put on the list of World Cultural Heritage sites by UNESCO. ( )

2.	The Stone Forest is one of the four best places to visit in China. ( )
3.	The Small Stone Forest is characterized by stones standing apart. ( )
Ta	sk Two Answer the following questions according to Reading A.
1.	Why is the Stone Forest ranked No. One among the various karst land formations in China?
2.	Why is the huge stone called Ashima the most attractive in the Small Stone Forest?
	sk Three Work in pairs. Try to search some basic information about famous tractions in your hometown, read and share with your classmates.
R	eading B
	ask One Decide whether the following statements are true (T) or false (F)
ac	cording to Reading B .
1.	The Forbidden City was listed by UNESCO as a world cultural heritage site in 1987. ( )
2.	The Palace is divided into two parts: the Outer Court and the Inner Palace. ( )
3.	The Outer Court was the living quarters for the emperor. ( )
Ta	sk Two Answer the following questions according to Reading B.
1.	How many emperors of the Ming and Qing Dynasties ruled China in the Forbidden City?
2.	What does the Outer Court consist of?

Task Three Work in pairs. Try to search some basic information about the attractions in China, read and share with your classmates.

## Listening and speaking

Dialogue 1 Talking with the Tour Leader about the Program for the Next Day

- Task 1: Listen to the dialogue and then fill in the blanks with what you hear.
- Task 2: Work in pairs. Suppose you are a tour guide and is discussing with the tour leader about the program for the next day. Practice making a dialogue according to the model in dialogue 1.
- Task 3: Work in pairs. Discuss how to arrange the tour program for the next day.

Dialogue 2 Scenic Briefing

- Task 1: Listen to the dialogue and then fill in the blanks with what you hear.
- Task 2: Work in pairs. Suppose you are a tour guide and is guiding a tour group to a tourist attraction. Practice making an introduction to the tourist attraction according to the model in dialogue 2.
- Task 3: Work in pairs. Discuss how to introduce a tourist attraction to tourists.

Dialogue 3 Answering tourists' questions about scenic spots

- Task 1: Listen to the conversation and then fill in the blanks with what you hear.
- Task 2: Work in pairs. Suppose you are a tour guide and is guiding a tour group to a tourist attraction. Practice answering tourists' questions about the tourist attraction according to the model in dialogue 3.
- Task 3: Work in pairs. Discuss some tips when answering tourists' questions.

### Writing

- Task 1 Read the following brief introduction and sum up the useful expressions for an introduction to a scenic spot, then write it down.
- Task 2 Suppose you are a local tour guide. Write a brief introduction to a scenic spot in your hometown with reference to the above model.
- Task 3 Design a briefing of a famous scenic spot in China according to the model of Reading A and Reading B.

## Project

This project aims to go through the whole process of discussing the program with tour leader, giving introduction to scenic spots and answering tourists' questions. The whole task is divided into four steps:

#### Step One

•Divide the class into several small groups of 2--4 students;

#### **Step Two**

·Discuss the steps of a scenic spot presentation;

#### **Step Three**

Role play — make dialogues about scenic spots introduction;

### **Step Four**

·Perform the attraction introduction in front of the class.

## Self-assessment

### Task 1 Rate your Practical Skill progress in each part of the form. Note: tasks in Unit 4.

- 1. I can guide a tour group.
- 2. I can make pre-guiding arrangement.
- 3. I can introduce the attractions.
- 4. I can answer tourists' questions.

	Pra	ctical Skills Assess	sment Rubric		
Ref. No:		Name:		Class:	
Score	4	3	2	1	Score
Criteria	Excellent	Good	Poor	Very Poor	
Skill Task	The tasks were complete	The tasks were	The tasks were	The tasks were	
Completion	according to the criteria of	complete but needed	complete but	completed but needed	
	time and specified quality of	minor modifications.	needed several	several major	
	the finished product.		minor	modifications.	
			modifications.		
Ability to	Followed directions with a	Followed directions.	Usually followed	Followed directions	
Follow	high degree of effectiveness.		directions.	with limited	
Directions				effectiveness.	
Demonstrated	Be able to identify and	Be able to identify	Be able to identify	Be able to identify and	
Knowledge of	describe necessary theories	and describe	and describe	describe necessary	
Theory	for completion of the task.	necessary theories for	necessary theories	theories for completion	
		completion of the	for completion of	of the task with limited	
		task with minor	the task with some	effectiveness.	
		assistance.	assistance.		
Level of	Be able to complete the task	Be able to complete	Be able to complete	Be unable to complete	
Needed	without assistance.	the task with little	the task with	task without major	
Assistance		assistance.	moderate	assistance.	
			assistance.		
Preparedness	I had/gathered all materials	I had/gathered most	I had/gathered	I did not have/gather	
	and was completely ready to	materials and went to	most materials,	some of the needed	
	go to work.	work.	however, they	materials to perform	
			needed extra time	work.	
			to do so.		
Application of	I followed all safety rules.	I followed most	I followed the most	I needed reminders to	
Safety		safety rules.	important safety	follow safety rules.	
Practices			rules.		
Total score					

Task 2 Rate your project-work collaboration progress in this unit.

	Project-v	vork Collaboration A	Assessment Rubric		
Ref. No:		Name:		Class:	
Score	4	3	2	1	
Criteria	Excellent	Good	Poor	Very Poor	Score
Researches & gathers information	Collects a great deal of information-relating to the topic.	Collects some basic information-most relates to the topic.	Collects very little information-some relates to the topic.	Does not collect any information that relates to the topic.	
Shares information	Relays a great deal of information-all relates to the topic.	Relays some basic information-most relates to the topic.	Relays very little information-some relates to the topic.	Does not relay any information to teammates.	
Is punctual	Hands in all assignments on time.	Hands in most assignments on time.	Hands in most assignments late.	Does not hand in any assignments.	
Performs team role duties	Performs all duties of assigned team role.	Performs nearly all duties.	Performs very few duties.	Does not perform any duties of assigned team role.	
Participates in discussion	Offers a fair amount of important information-all is relevant.	Offers some information-most is relevant.	Either gives too little information or information which is irrelevant to topic.	Does not speak during the science conference.	
Shares equally	Always does the assigned work without having to be reminded.	Usually does the assigned work-rarely needs reminding.	Rarely does the assigned work-often needs reminding.	Always relies on others to do the work.	
Listens to other teammates	Listens and speaks a fair amount.	Listens, but sometimes talks too much.	Usually doing most of the talkingrarely allows others to speak.	Is always talkingnever allows anyone else to speak.	
Cooperates with teammates	Never argues with teammates.	Rarely argues.	Sometimes argues.	Usually argues with teammates.	
Makes fair decisions	Always helps team to reach a fair decision.	Usually considers all views.	Often sides with friends instead of considering all views.	Usually wants to have things their way.	
Total score			•		

Task 3 Rate your attitudes/ behaviour progress in each part of the form.

	Attitudes/ B	ehaviour (Affectiv	e) Assessment Rubri	С	
Ref. No:		Name:		Class:	
Score	4	3	2	1	Score
Criteria	Excellent	Good	Poor	Very Poor	

Integrity	Always honest, leads by	Consistent honesty,	Minor examples of lack	Major examples of
	example and shows	being able to be	of integrity.	lack of integrity, or
	excellent integrity towards	trusted with property		many minor
	classmates and the	and confidential		examples.
	approach to study.	information.		
Empathy	Always seeks out	Able to show concern	Does not show much	Is deliberately
	opportunities to help	for others and a desire	concern for others and	disrespectful and
	others.	to help.	responds	makes fun of
			inappropriately in	others.
			situations requiring	
			empathy.	
Self-motivation	Always meets assignment	Usually meets	Sometimes misses	Often misses
	deadlines and actively	assignment deadlines	assignment deadlines	assignment
	engages in self and peer	and usually engages	and requires	deadlines and
	assessment.	in self and peer	encouragement to	rarely engages in
	Always contributes to	assessment.	engage in self and peer	self or peer
	group work and		assessment.	assessment.
	discussions.			
Communication	Speaks and/or writes very	Speaks and/or writes	Speaks and/or writes	Speaks and/or
	well and always tries to	quite well and shows	rather poorly and does	writes poorly and
	improve these skills.	some concern to	not work very hard to	rarely makes an
	Always demonstrates	improve these skills.	improve these skills.	effort to
	active communication	Generally makes an	Does not make much	communicate.
	techniques.	effort to actively	effort to initiate	
		communicate.	communication.	
Respectfulness	Always shows respect for	Usually respects of	Sometimes	Rarely
	rights, property, and	the rights, property,	demonstrates regard for	demonstrates
	opinions of others.	and opinions of	the rights, property, or	regard for the
		others.	opinions of others.	rights, property, or
				opinions of others.
Time	Always punctual for class	Generally punctual	Sometimes late for class	Regularly late for
management	and meeting assignment	for class and meeting	and meeting assignment	class and for
	deadlines.	assignment deadlines.	deadlines.	completing
				assignments.
Total score				

## **Food Service**

## Reading A

	sk One Decide whether the following statements are true (T) or false (F) cording to Reading A.  Beijing Roast Duck is usually sliced in the kitchen by a chef. ( )  The way of eating Beijing Roast Duck includes two steps. ( )  Beijing Roast Duck was ranked first in the list of "10 Foods Around The World To Try Before You Die" in 2012. ( )
<b>Ta</b> 1.	sk Two Answer the following questions according to Reading A.  What does a freshly roast duck look like?
2.	What is usually served together with Beijing Roast Duck?
R	eading B
Ta	sk One Decide whether the following statements are true (T) or false (F)
ac	cording to Reading A .
	Chinese, French and Turkish cuisines are called "Three Grand Cuisines" in the world.( )
	Shandong cuisine prefer the use of lots of chili and spices to lots of garlic and scallions.( )
3.	Today, it's very hard for us to find Chinese food in other countries.( )
Ta	sk Two Answer the following questions according to Reading A.
1.	What are the main cooking methods used by Chinese chef?
2.	Why are the Eight Styles of Chinese Cuisine different from one another?

Task Three Work in pairs. Try to search some basic information about the food and beverage industry development in China, read and share with your classmates.

## Listening and speaking

Dialogue 1 Meal arrangements

Task 1: Listen to the dialogue and then fill in the blanks with what you hear.

Task 2: Work in pairs. Suppose you are a tour guide and is introducing meal arrangement to a tour leader. Practice making a dialogue according to the model in dialogue 1.

Task 3: Work in pairs. Discuss how to introduce food service for tourists.

Dialogue 2 Trying some local food

Task 1: Listen to the dialogue and then fill in the blanks with what you hear.

Task 2: Work in pairs. Suppose you are a tour guide and is recommending some local food to the tourists. Practice making a dialogue according to the model in dialogue 2.

Task 3: Work in pairs. Discuss how to recommend the local food to the tourists.

Dialogue 3 Introduce the local food

Task 1: Listen to the dialogue and then fill in the blanks with what you hear.

Task 2: Work in pairs. Suppose you are a tour guide and is introducing a local food to the tourists. Practice making a dialogue according to the model in dialogue 3.

Task 3: Work in pairs. Discuss how to introduce the local food to the guests.

## Writing

Task 1 The following is a dinner reservation letter written by a tour guide. Read it and fill in the reservation form below.

Dear Sir/Madam.

I am Jessica, a tour guide of Sunshine Travel Agency. I am writing to make a dinner reservation for a tour group. We will get your restaurant around 5:30 p.m. this Saturday, t December 19. There will be 25 people, 21 adults and 4 children. Please arrange us two tables for ten in non-smoking area and one table for five in smoking area. Two highchairs for babies are also required. Would you please reserve the tables by the window for us? I'd like to show my guests the wonderful night view of Shanghai. By the way, all the guests don't like spicy and fatty food, but they all prefer food that is a little bit sour. It would be great if you could provide them ice water instead of hot tea.

Thank you for your attention to my email and I look forward to receiving a letter of confirming my reservation.

Sincerely,

Jessica

Sunshine Travel Agency

Tel: 65169696

Res	servation Form
Name	
Telephone Number	
Reservation Time/Date	
Number of Diners	
Smoking or Non-smoking	
By the window or in the corner	
Special Requests	

Task 2 Suppose you are a tour guide of a travel agency. Write an e-mail to make a dinner reservation for your tour group with reference to the above model.

Task 3 Design a briefing introduction of a famous local food dish in your hometown or in China according to the model of Reading A.

### Project

This project aims to go through the whole process of the procedures of food ordering, make a table reservation and make introductions on traditional Chinese food culture. The whole task is divided into four steps:

#### **Step One**

Divide the class into several small groups of 2--4 students;

#### Step two

Discuss the main steps in the restaurant service;

#### **Step Three**

Role play—make dialogues about the process of restaurant service;.

### **Step Four**

Make introduction on traditional Chinese food culture and dishes.

## Self-assessment

Task 1 Rate your Practical Skill progress in each part of the form. Note: tasks in Unit 5.

- 1. I can help the tourists order food.
- 2. I can introduce traditional Chinese food culture and dishes.
- 3. I know how to meet tourists requests on food service.
- 4. I know how to write a dinner reservation letter.

D. C.M.	110	ctical Skills Asses		CI	1
Ref. No:		Name:	_	Class:	
Score	4	3	2	1	Score
Criteria	Excellent	Good	Poor	Very Poor	
Skill Task	The tasks were complete	The tasks were	The tasks were	The tasks were	
Completion	according to the criteria of	complete but needed	complete but	completed but needed	
	time and specified quality of	minor modifications.	needed several	several major	
	the finished product.		minor	modifications.	
			modifications.		
Ability to	Followed directions with a	Followed directions.	Usually followed	Followed directions	
Follow	high degree of effectiveness.		directions.	with limited	
Directions				effectiveness.	
Demonstrated	Be able to identify and	Be able to identify	Be able to identify	Be able to identify and	
Knowledge of	describe necessary theories	and describe	and describe	describe necessary	
Theory	for completion of the task.	necessary theories for	necessary theories	theories for completion	
		completion of the	for completion of	of the task with limited	
		task with minor	the task with some	effectiveness.	
		assistance.	assistance.		
Level of	Be able to complete the task	Be able to complete	Be able to complete	Be unable to complete	
Needed	without assistance.	the task with little	the task with	task without major	
Assistance		assistance.	moderate	assistance.	
			assistance.		
Preparedness	I had/gathered all materials	I had/gathered most	I had/gathered	I did not have/gather	
	and was completely ready to	materials and went to	most materials,	some of the needed	
	go to work.	work.	however, they	materials to perform	
			needed extra time	work.	
			to do so.		
Application of	I followed all safety rules.	I followed most	I followed the most	I needed reminders to	
Safety		safety rules.	important safety	follow safety rules.	
Practices			rules.		
Total score	•			1	

Task 2 Rate your project-work collaboration progress in this unit.

	Project-v	vork Collaboration A	Assessment Rubric		
Ref. No:		Name:		Class:	
Score	4	3	2	1	
Criteria	Excellent	Good	Poor	Very Poor	Score
Researches & gathers information	Collects a great deal of information-relating to the topic.	Collects some basic information-most relates to the topic.	Collects very little information-some relates to the topic.	Does not collect any information that relates to the topic.	

Shares	Relays a great deal of information-all relates to	Relays some basic information-most	Relays very little	Does not relay any information to
information	the topic.	relates to the topic.	relates to the topic.	teammates.
Is punctual	Hands in all assignments	Hands in most	Hands in most	Does not hand in
is punctual	on time.	assignments on time.	assignments late.	any assignments.
Performs team role duties	Performs all duties of assigned team role.	Performs nearly all duties.	Performs very few duties.	Does not perform any duties of assigned team role.
Participates in discussion	Offers a fair amount of important information-all is relevant.	Offers some information-most is relevant.	Either gives too little information or information which is irrelevant to topic.	Does not speak during the science conference.
Shares equally	Always does the assigned work without having to be reminded.	Usually does the assigned work-rarely needs reminding.	Rarely does the assigned work-often needs reminding.	Always relies on others to do the work.
Listens to other teammates	Listens and speaks a fair amount.	Listens, but sometimes talks too much.	Usually doing most of the talkingrarely allows others to speak.	Is always talkingnever allows anyone else to speak.
Cooperates with teammates	Never argues with teammates.	Rarely argues.	Sometimes argues.	Usually argues with teammates.
Makes fair decisions	Always helps team to reach a fair decision.	Usually considers all views.	Often sides with friends instead of considering all views.	Usually wants to have things their way.
Total score				

Task 3 Rate your attitudes/ behaviour progress in each part of the form.

	Attitudes/ B	ehaviour (Affectiv	e) Assessment Rubr	ic	
Ref. No:		Name:		Class:	
Score	4	3	2	1	Score
Criteria	Excellent	Good	Poor	Very Poor	
Integrity	Always honest, leads by	Consistent honesty,	Minor examples of lack	Major examples of	
	example and shows	being able to be	of integrity.	lack of integrity, or	
	excellent integrity towards	trusted with property		many minor	
	classmates and the	and confidential		examples.	
	approach to study.	information.			
Empathy	Always seeks out	Able to show concern	Does not show much	Is deliberately	
	opportunities to help	for others and a desire	concern for others and	disrespectful and	
	others.	to help.	responds	makes fun of	
			inappropriately in	others.	
			situations requiring		
			empathy.		

Self-motivation	Always meets assignment	Usually meets	Sometimes misses	Often misses
	deadlines and actively	assignment deadlines	assignment deadlines	assignment
	engages in self and peer	and usually engages	and requires	deadlines and
	assessment.	in self and peer	encouragement to	rarely engages in
	Always contributes to	assessment.	engage in self and peer	self or peer
	group work and		assessment.	assessment.
	discussions.			
Communication	Speaks and/or writes very	Speaks and/or writes	Speaks and/or writes	Speaks and/or
	well and always tries to	quite well and shows	rather poorly and does	writes poorly and
	improve these skills.	some concern to	not work very hard to	rarely makes an
	Always demonstrates	improve these skills.	improve these skills.	effort to
	active communication	Generally makes an	Does not make much	communicate.
	techniques.	effort to actively	effort to initiate	
		communicate.	communication.	
Respectfulness	Always shows respect for	Usually respects of	Sometimes	Rarely
	rights, property, and	the rights, property,	demonstrates regard for	demonstrates
	opinions of others.	and opinions of	the rights, property, or	regard for the
		others.	opinions of others.	rights, property, or
				opinions of others.
Time	Always punctual for class	Generally punctual	Sometimes late for class	Regularly late for
management	and meeting assignment	for class and meeting	and meeting assignment	class and for
	deadlines.	assignment deadlines.	deadlines.	completing
				assignments.
Total score				

## **Shopping and Entertainment Service**

## Reading A

	sk One Decide whether the following statements are true $(T)$ or false $(F)$ cording to Reading A .
1.	Many foreign visitors come to China for business or travel every year. ( )
2.	Many foreign tourists travel around China without doing any shopping. ( )
3.	Cloisonne wares produced from the Yangzhou Cloisonne Factory enjoy a high fame at home and abroad. ( )
Ta	sk Two Answer the following questions according to Reading A.
1.	Why is China called a shoppers' paradise?
2.	How many arts and crafts have been listed in the passage?
20	uvaning in your homotown or in China, road and share with your classmates
R	eading B
R Ta	eading B sk One Decide whether the following statements are true (T) or false (F)
R Ta	eading B sk One Decide whether the following statements are true (T) or false (F) cording to Reading B.
R Ta ac 1.	eading B  sk One Decide whether the following statements are true (T) or false (F) cording to Reading B.  Beijing Opera is the product of the merging of Anhui and Hubei opera styles in the early 18th
R Ta ac 1.	eading B sk One Decide whether the following statements are true (T) or false (F) cording to Reading B. Beijing Opera is the product of the merging of Anhui and Hubei opera styles in the early 18th d 19th centuries in Beijing. ( )
Ta ac 1. and 2.	eading B  sk One Decide whether the following statements are true (T) or false (F) cording to Reading B.  Beijing Opera is the product of the merging of Anhui and Hubei opera styles in the early 18th
Ta ac 1. and 2	eading B  sk One Decide whether the following statements are true (T) or false (F) cording to Reading B.  Beijing Opera is the product of the merging of Anhui and Hubei opera styles in the early 18th 19th centuries in Beijing. ( )  Acting in Beijing Opera is limited to time and space. ( )
Ta ac 1. and 2	sk One Decide whether the following statements are true (T) or false (F) cording to Reading B.  Beijing Opera is the product of the merging of Anhui and Hubei opera styles in the early 18th d 19th centuries in Beijing. ( )  Acting in Beijing Opera is limited to time and space. ( )  Music and singing are the basic parts in Beijing Opera. ( )

Task Three Work in pairs. Try to search some basic information about the entertainment activities in your hometown or in China, read and share with your classmates.

## Listening and speaking

**Dialogue 1 Suggestions for shopping** 

Task 1: Listen to the dialogue and then fill in the blanks with what you hear.

Task 2: Work in pairs. Suppose you are a tour guide and is recommending some local specialties to the tourists. Practice making a dialogue according to the model in dialogue.

Task 3: Work in pairs. Discuss how to give suggestion to guests on shopping.

Dialogue 2 Offering help to the guests on shopping

Task 1: Listen to the dialogue and then fill in the blanks with what you hear.

Task 2: Work in pairs. Suppose you are a tour guide and is answering tourists' questions about shopping. Practice making a dialogue according to the model in dialogue 2.

Task 3: Work in pairs. Discuss how to offer help to guests on shopping.

Dialogue 3 Introducing the local show

Task 1: Listen to the dialogue and then fill in the blanks with what you hear.

Task 2: Work in pairs. Suppose you are a tour guide and is introducing a local show to tourists. Practice making a dialogue according to the model in dialogue 3.

Task 3: Work in pairs. Discuss how to introduce a local show to guests.

### Writing

## Task1. Read the following passage and sum up the main features of temple fairs in Beijing, then write them down.

Foreigners who visit Beijing during the Spring Festival will be lucky to have the opportunity to attend some of the temple fairs taking place at this time.

There are dozens of temple fairs in Beijing and the oldest and the most famous is the Changdian Temple Fair. There are many colorful traditional Chinese crafts to buy and many Chinese performances to see there.

Apart from traditional temple fairs like the Changdian Temple Fair, there are also temple fairs with specific feature. For example, the Shijingshan Temple Fair, which started in 2000, has a foreign influence. It is almost like a foreign carnival with exotic performances, ice and snow parties, and special programs for children.

A different type of fair is held at the Olympic Park, where instead of eating snacks and watching performances as at a traditional temple fair, events are more interactive. People can practice yoga or try boxing or rock climbing under the instruction of coaches.

# Task 2 Suppose you have received an email from a foreign tour leader who is asking for details of the tour entertainment programs and shopping arrangement. Write a reply letter based on the information below.

Entertainment programs: Beijing Opera show and Chinese acrobatics show.

Shopping arrangement: One night to visit a local night market and one day for shopping..

Task 3 Recommend Chinese souvenirs or different types of entertainment to tourists according to the model of Reading A and Reading B. Write it down and share it with your classmates.

## Project

This project aims to go through the important contents in relevant to shopping and the introduction of the local entertainment. The whole task is divided into four steps.

### **Step One**

Divide the class into several small groups of 2--4 students;

#### **Step Two**

·Discuss in groups and sum up steps of offering help to guests on shopping and introducing local show.

#### **Step Three**

·Role play — make dialogues about helping guests on shopping and local show introduction.

#### **Step Four**

·Make introductions about the local products in your hometown and typical local show in front of the class.

### Self-assessment

### Task 1 Rate your Practical Skill progress in each part of the form. Note: tasks in Unit 6.

- 1. I can introduce and recommend traditional tourist souvenirs.
- 2. I can offer help during shopping.
- 3. I can introduce and recommend local show.
- 4. I can handle shopping-related problems.

Practical Skills Assessment Rubric					
Ref. No:		Name:		Class:	
Score	4	3	2	1	Score
Criteria	Excellent	Good	Poor	Very Poor	
Skill Task	The tasks were complete	The tasks were	The tasks were	The tasks were	
Completion	according to the criteria of	complete but needed	complete but	completed but needed	
	time and specified quality of	minor modifications.	needed several	several major	
	the finished product.		minor	modifications.	
			modifications.		
Ability to	Followed directions with a	Followed directions.	Usually followed	Followed directions	
Follow	high degree of effectiveness.		directions.	with limited	

Directions				effectiveness.
Demonstrated	Be able to identify and	Be able to identify	Be able to identify	Be able to identify and
Knowledge of	describe necessary theories	and describe	and describe	describe necessary
Theory	for completion of the task.	necessary theories for	necessary theories	theories for completion
		completion of the	for completion of	of the task with limited
		task with minor	the task with some	effectiveness.
		assistance.	assistance.	
Level of	Be able to complete the task	Be able to complete	Be able to complete	Be unable to complete
Needed	without assistance.	the task with little	the task with	task without major
Assistance		assistance.	moderate	assistance.
			assistance.	
Preparedness	I had/gathered all materials	I had/gathered most	I had/gathered	I did not have/gather
	and was completely ready to	materials and went to	most materials,	some of the needed
	go to work.	work.	however, they	materials to perform
			needed extra time	work.
			to do so.	
Application of	I followed all safety rules.	I followed most	I followed the most	I needed reminders to
Safety		safety rules.	important safety	follow safety rules.
Practices			rules.	
Total score				

Task 2 Rate your project-work collaboration progress in this unit.

Project-work Collaboration Assessment Rubric					
Ref. No:		Name:		Class:	
Score	4	3	2	1	
Criteria	Excellent	Good	Poor	Very Poor	Score
Researches & gathers information	Collects a great deal of information-relating to the topic.	Collects some basic information-most relates to the topic.	Collects very little information-some relates to the topic.	Does not collect any information that relates to the topic.	
Shares information	Relays a great deal of information-all relates to the topic.	Relays some basic information-most relates to the topic.	Relays very little information-some relates to the topic.	Does not relay any information to teammates.	
Is punctual	Hands in all assignments on time.	Hands in most assignments on time.	Hands in most assignments late.	Does not hand in any assignments.	
Performs team role duties	Performs all duties of assigned team role.	Performs nearly all duties.	Performs very few duties.	Does not perform any duties of assigned team role.	
Participates in discussion	Offers a fair amount of important information-all is relevant.	Offers some information-most is relevant.	Either gives too little information or information which is irrelevant to topic.	Does not speak during the science conference.	
Shares equally	Always does the assigned	Usually does the	Rarely does the	Always relies on	

	work without having to be	assigned work-rarely	assigned work-often	others to do the	
	reminded.	needs reminding.	needs reminding.	work.	
Listens to other teammates	Listens and speaks a fair amount.	Listens, but sometimes talks too much.	Usually doing most of the talkingrarely allows others to speak.	Is always talkingnever allows anyone else to speak.	
Cooperates with teammates	Never argues with teammates.	Rarely argues.	Sometimes argues.	Usually argues with teammates.	
Makes fair decisions	Always helps team to reach a fair decision.	Usually considers all views.	Often sides with friends instead of considering all views.	Usually wants to have things their way.	
Total score					

Task 3 Rate your attitudes/ behaviour progress in each part of the form.

	Attitudes/ B	ehaviour (Affectiv	e) Assessment Rubr	ic	
Ref. No:		Name:		Class:	
Score	4	3	2	1	Score
Criteria	Excellent	Good	Poor	Very Poor	
Integrity	Always honest, leads by	Consistent honesty,	Minor examples of lack	Major examples of	
	example and shows excellent	being able to be	of integrity.	lack of integrity, or	
	integrity towards classmates	trusted with property		many minor	
	and the approach to study.	and confidential		examples.	
		information.			
Empathy	Always seeks out	Able to show concern	Does not show much	Is deliberately	
	opportunities to help others.	for others and a desire	concern for others and	disrespectful and	
		to help.	responds	makes fun of	
			inappropriately in	others.	
			situations requiring		
			empathy.		
Self-motivatio	Always meets assignment	Usually meets	Sometimes misses	Often misses	
n	deadlines and actively	assignment deadlines	assignment deadlines	assignment	
	engages in self and peer	and usually engages	and requires	deadlines and	
	assessment.	in self and peer	encouragement to	rarely engages in	
	Always contributes to group	assessment.	engage in self and peer	self or peer	
	work and discussions.		assessment.	assessment.	
Communicati	Speaks and/or writes very	Speaks and/or writes	Speaks and/or writes	Speaks and/or	
on	well and always tries to	quite well and shows	rather poorly and does	writes poorly and	
	improve these skills.	some concern to	not work very hard to	rarely makes an	
	Always demonstrates active	improve these skills.	improve these skills.	effort to	
	communication techniques.	Generally makes an	Does not make much	communicate.	
		effort to actively	effort to initiate		
		communicate.	communication.		

Respectfulnes	Always shows respect for	Usually respects of	Sometimes	Rarely
s	rights, property, and opinions	the rights, property,	demonstrates regard for	demonstrates
	of others.	and opinions of	the rights, property, or	regard for the
		others.	opinions of others.	rights, property, or
				opinions of others.
Time	Always punctual for class	Generally punctual	Sometimes late for class	Regularly late for
management	and meeting assignment	for class and meeting	and meeting assignment	class and for
	deadlines.	assignment deadlines.	deadlines.	completing
				assignments.
Total score				·

## **Seeing Off Service**

## Reading A

Task One Decide whether the following statements are true (T) or false (F) according to Reading A.  1. Yunnan province shares its borders with three countries. ( )  2. Yunnan already has four international railways linking the province with Vietnam, Laos and Thailand. ( )  3. The flight from Kunming to Mandalay takes about two hours. ( )
Task Two Answer the following questions according to Reading A.  1. In order to speed trade and communication, what has Yunnan province been working hard to do?
2. What does the Belt and Road Initiative focus on?
Task Three Work in pairs. Try to search some basic information about the Belt and Road Initiative, read and share with your classmates.  Reading B
Task One Decide whether the following statements are true (T) or false (F) according to Reading B
1. You should arrive at the airport right before your plane takes off. ( )
2. If you check in at a self-service kiosk, you will still need to check your bags at the counter if you have any.
3. The flight attendants usually seat economic-class passengers and those who need assistance first. ( )
Task Two Answer the following questions according to Reading B.
1. Where can you check your luggage before taking airplane?
2. What will be checked when you go through security?

Task Three Work in pairs. Try to search some basic information about airline rules and share with your classmates.

## Listening and speaking

Dialogue1: Arranging the Itinerary for Departure

Task 1: Listen to the dialogue and then fill in the blanks with what you hear in dialogue 1.

Task 2: Work in pairs. Suppose you are a tour guide, is discussing the itinerary with the tour leader. Practice making a dialogue according to the model in dialogue 1.

Task 3: Work in pairs. Discuss how to arrange the itinerary for departure.

Dialogue 2: Handling Luggage

Task 1: Listen to the dialogue and then fill in the blanks with what you hear in dialogue 2.

Task 2: Work in pairs. Suppose you are a tour guide, is telling the tourists with the luggage reminders. Practice making a dialogue according to the model in dialogue 2.

Task 3: Work in pairs. Discuss how to remind tourists of the luggage packing and how to check the luggage.

Dialogue 3: Help with check- out

Task 1: Listen to the dialogue and fill in the blanks with what you hear in dialogue 3.

Task 2: Work in pairs. Suppose you are a tour guide, is discussing with the tour leader with check-out. Practice making a dialogue according to the model in dialogue 3.

Task 3: Work in pairs. Discuss the procedures regarding the hotel check-out.

## Writing

# Task 1 Read the following farewell speech and sum up the main steps of delivering a farewell speech, then write it down.

How time flies! Your visit to Kunming is drawing to a close. Please allow me to take this opportunity to say a few words before you leave.

First of all, I wish to thank you for the cooperation and support you have given me in the past three days. It's been a good experience for me to accompany you all the way. Everyone in the group has been so friendly and understanding. I appreciate it very much.

Tomorrow morning you will be leaving Kunming for Chengdu by plane. It's a pity that you cannot stay in our city any longer. There is an old Chinese saying "No feast can last forever." I really hate to do this, but the time has come for us to say goodbye.

I hope you have enjoyed your stay here. If there's anything you aren't satisfied with my work, please tell me so that I can do better in the future. And I hope to see you again in the future. Wish you another pleasant journey and happy to meet you again.

Thank you!

Task 2 Suppose you are a tour guide of Lijiang. Write a farewell speech to a tour group from abroad with reference to the above model.

Task 3 Write down the airline rules about what can be taken on board in hand luggage, share with your classmates.

# Project

This Project aims to go through the whole process of making preparations before the tour ends. The whole task is divided into four steps.

### Step One

Divide the class into several small groups of 2--4 students;

### **Step Two**

·Discuss in groups and sum up the main steps in the process of preparations before seeing off the tour group.

#### **Step Three**

·Role play — make dialogue about the process of preparations before seeing off the tour group.

### **Step Four**

·Try to give a successful farewell speech in front of the class.

## Self-assessment

Task 1 Rate your practical skill progress in each part of the form. Reference: tasks in Unit 7.

- 1. I can make preparations before tour ends.
- 2. I can help with hotel check-out.
- 3. I can give reminders prior to the tour end.
- 4. I can make a good-bye speech.

	Practical Skills Assessment Rubric						
Ref. No:		Name:		Class:			
Score	4	3	2	1	Score		
Criteria	Excellent	Good	Poor	Very Poor			
Skill Task	The tasks were complete	The tasks were	The tasks were	The tasks were			
Completion	according to the criteria of	complete but needed	complete but	completed but needed			
	time and specified quality of	minor modifications.	needed several	several major			
	the finished product.		minor	modifications.			
			modifications.				
Ability to	Followed directions with a	Followed directions.	Usually followed	Followed directions			
Follow	high degree of effectiveness.		directions.	with limited			
Directions				effectiveness.			
Demonstrated	Be able to identify and	Be able to identify	Be able to identify	Be able to identify and			

Knowledge of	describe necessary theories	and describe	and describe	describe necessary
Theory	for completion of the task.	necessary theories for	necessary theories	theories for completion
		completion of the	for completion of	of the task with limited
		task with minor	the task with some	effectiveness.
		assistance.	assistance.	
Level of	Be able to complete the task	Be able to complete	Be able to complete	Be unable to complete
Needed	without assistance.	the task with little	the task with	task without major
Assistance		assistance.	moderate	assistance.
			assistance.	
Preparedness	I had/gathered all materials	I had/gathered most	I had/gathered	I did not have/gather
	and was completely ready to	materials and went to	most materials,	some of the needed
	go to work.	work.	however, they	materials to perform
			needed extra time	work.
			to do so.	
Application of	I followed all safety rules.	I followed most	I followed the most	I needed reminders to
Safety		safety rules.	important safety	follow safety rules.
Practices			rules.	
Total score				

Task 2 Rate your project-work collaboration progress in the following form..

	Project-work Collaboration Assessment Rubric				
Ref. No:		Name:		Class:	
Score	4	3	2	1	
Criteria	Excellent	Good	Poor	Very Poor	Score
Researches & gathers information	Collects a great deal of information-relating to the topic.	Collects some basic information-most relates to the topic.	Collects very little information-some relates to the topic.	Does not collect any information that relates to the topic.	
Shares information	Relays a great deal of information-all relates to the topic.	Relays some basic information-most relates to the topic.	Relays very little information-some relates to the topic.	Does not relay any information to teammates.	
Is punctual	Hands in all assignments on time.	Hands in most assignments on time.	Hands in most assignments late.	Does not hand in any assignments.	
Performs team role duties	Performs all duties of assigned team role.	Performs nearly all duties.	Performs very few duties.	Does not perform any duties of assigned team role.	
Participates in discussion	Offers a fair amount of important information-all is relevant.	Offers some information-most is relevant.	Either gives too little information or information which is irrelevant to topic.	Does not speak during the science conference.	
Shares equally	Always does the assigned work without having to be	Usually does the assigned work-rarely	Rarely does the assigned work-often	Always relies on others to do the	

	reminded.	needs reminding.	needs reminding.	work.
Listens to other teammates	Listens and speaks a fair amount.	Listens, but sometimes talks too much.	Usually doing most of the talkingrarely allows others to speak.	Is always talkingnever allows anyone else to speak.
Cooperates with teammates	Never argues with teammates.	Rarely argues.	Sometimes argues.	Usually argues with teammates.
Makes fair decisions	Always helps team to reach a fair decision.	Usually considers all views.	Often sides with friends instead of considering all views.	Usually wants to have things their way.
Total score				

Task 3 Rate your attitudes/ behaviour progress in the following form.

	Attitudes/ B	ehaviour (Affectiv	e) Assessment Rubr	ic	
Ref. No:		Name:		Class:	
Score	4	3	2	1	Score
Criteria	Excellent	Good	Poor	Very Poor	
Integrity	Always honest, leads by	Consistent honesty,	Minor examples of lack	Major examples of	
	example and shows excellent	being able to be	of integrity.	lack of integrity, or	
	integrity towards classmates	trusted with property		many minor	
	and the approach to study.	and confidential		examples.	
		information.			
Empathy	Always seeks out	Able to show concern	Does not show much	Is deliberately	
	opportunities to help others.	for others and a desire	concern for others and	disrespectful and	
		to help.	responds	makes fun of	
			inappropriately in	others.	
			situations requiring		
			empathy.		
Self-motivatio	Always meets assignment	Usually meets	Sometimes misses	Often misses	
n	deadlines and actively	assignment deadlines	assignment deadlines	assignment	
	engages in self and peer	and usually engages	and requires	deadlines and	
	assessment.	in self and peer	encouragement to	rarely engages in	
	Always contributes to group	assessment.	engage in self and peer	self or peer	
	work and discussions.		assessment.	assessment.	
Communicati	Speaks and/or writes very	Speaks and/or writes	Speaks and/or writes	Speaks and/or	
on	well and always tries to	quite well and shows	rather poorly and does	writes poorly and	
	improve these skills.	some concern to	not work very hard to	rarely makes an	
	Always demonstrates active	improve these skills.	improve these skills.	effort to	
	communication techniques.	Generally makes an	Does not make much	communicate.	
		effort to actively	effort to initiate		
		communicate.	communication.		
Respectfulnes	Always shows respect for	Usually respects of	Sometimes	Rarely	

s	rights, property, and opinions	the rights, property,	demonstrates regard for	demonstrates
	of others.	and opinions of	the rights, property, or	regard for the
		others.	opinions of others.	rights, property, or
				opinions of others.
Time	Always punctual for class	Generally punctual	Sometimes late for class	Regularly late for
management	and meeting assignment	for class and meeting	and meeting assignment	class and for
	deadlines.	assignment deadlines.	deadlines.	completing
				assignments.
Total score				

# Unit 8

# **Following-Up Service**

# Reading A

Task One: Decide whether the following statements are true (T) or false (F).
1. You have to say sorry, when managing a complaint. ( )
2. There is no need to say how you have managed the complaint. ( )
3. You should do nothing, if a tourist complains for no good reason. (
Task Two: Answer the following questions.
1. What can complaint management do?
2. How can you sweeten your response?
3. Why cannot the guide be blamed for the extra expense?
Task Three Work in pairs. Try to search more information about how to manage a complaint, read and share with your classmates.  Reading B
Task One: Decide whether the following statements are true (T) or false (F).  1. Ms. Thomas will receive the refund directly from David Lee. ( )
<ol> <li>Ms. Thomas will receive the refund directly from David Lee. ( )</li> <li>Ms. Thomas has been treated badly by her local guide. ( )</li> </ol>
3. David Lee's company is based in Dali. ( )
Task Two: Answer the following questions.
1. Why do you need to respond to a complaining tourist as soon as you can?
2. If you make a promise that you can not keep, what is the most likely result?
3. What is the job title of David Lee?

Task Three Work in pairs. Try to search more information about how to manage follow-up work after seeing off the tourists, read and share with your classmates.

#### **Reference websites:**

https://www.wikipedia.org/ https:www.wikitravel.com

## Listening and speaking

Dialogue 1 Dealing with problems

Task 1: Listen to the dialogue and then fill in the blanks with what you hear in dialogue 1.

Task 2: Work in pairs. Suppose you are a tour guide, is dealing with problems

left by tourists. Practice making a dialogue according to the model in dialogue 1.

Task 3: Work in pairs. Discuss how to deal with problems left over by tourists.

Dialogue 2 Meeting tourists' requirements

Task 1: Listen to the dialogue and then fill in the blanks with what you hear dialogue 2.

Task 2: Work in pairs. Suppose you are a tour guide, is dealing with the requirements by tourists. Practice making a dialogue according to the model in dialogue 2.

Task 3: Work in pairs. Discuss in group how to fulfill the requests given by tourists after the tour.

Dialogue 3 Replying to tourists' complaints

Task 1: Listen to the dialogue and fill in the blanks with what you hear in dialogue 3.

Task 2: Work in pairs. Suppose you are a tour guide, is replying to tourists' complaints. Practice making a dialogue according to the model in dialogue 3.

Task 3: Work in pairs. Discuss in group how to reply to tourists about complaints.

## Writing

Task 1 One of your tour members, Ms. Lance, has complained about the substandard service she received during her two-day visit to Yangzhou. Read the following response and compare it with Reading B. Discuss with your partner which response is better and write down your reasons.

Dear Ms Lance,

Thank you for taking time to contact us to explain your problem. Our team is reviewing the information that you sent us one month ago. In your complaint letter, you mentioned the service was not up to standard, but we have not heard any complaint from other tour members, and our tour guide in Yangzhou did not report anything unusual. If you can, please send us some new information, like a picture or a video that you took with your mobile phone. We are afraid that there is nothing we can do before the new information arrives.

Anyway, we regret any inconvenience you have experienced. If you need further assistance, you may contact us at our official website.

Thank you for giving us the opportunity to assist you. And please remember we have a strong commitment to offering top quality service and keeping all our customers happy.

Sincerely, Mary Davis Manager of Customer Service Department

Task 2 Write your own response letter to Ms. Lance. You may use Reading B as an example.

Task 3 Write your own response letter to a tourist's letter of appreciation. You may use the second picture in Lead-in part as an example.

## Project

This project aims to go through Dealing with problems from tourists; meeting tourists' requirements: reply to tourists' complaints. The whole task is divided into four steps.

## **Step One**

·Divide the class into several small groups of 2--4 students;

#### **Step Two**

Discuss in groups and sum up the main steps in dealing with problems left over by tourists;

### **Step Three**

·Role play — Make dialogues about the process of dealing with problems left over by tourists; **Step Four** 

·Try to give a report of dealing with problems from tourists.

## Self-assessment

Task 1 Rate your Practical Skill progress in each part of the form. Note: tasks in Unit 8.

- 1. I know follow-up procedures.
- 2. I can manage to handle tourists' complaints.
- 3. I can meet tourists' requirements.

## 4. I can take guide record-keeping and give a report of dealing with problems from tourists.

	Pra	ctical Skills Asses	sment Rubric		
Ref. No:		Name:		Class:	
Score	4	3	2	1	Score
Criteria	Excellent	Good	Poor	Very Poor	
Skill Task	The tasks were complete	The tasks were	The tasks were	The tasks were	
Completion	according to the criteria of	complete but needed	complete but	completed but needed	
	time and specified quality of	minor modifications.	needed several	several major	
	the finished product.		minor	modifications.	
			modifications.		
Ability to	Followed directions with a	Followed directions.	Usually followed	Followed directions	
Follow	high degree of effectiveness.		directions.	with limited	
Directions				effectiveness.	
Demonstrated	Be able to identify and	Be able to identify	Be able to identify	Be able to identify and	
Knowledge of	describe necessary theories	and describe	and describe	describe necessary	
Theory	for completion of the task.	necessary theories for	necessary theories	theories for completion	
		completion of the	for completion of	of the task with limited	
		task with minor	the task with some	effectiveness.	
		assistance.	assistance.		
Level of	Be able to complete the task	Be able to complete	Be able to complete	Be unable to complete	
Needed	without assistance.	the task with little	the task with	task without major	
Assistance		assistance.	moderate	assistance.	
			assistance.		
Preparedness	I had/gathered all materials	I had/gathered most	I had/gathered	I did not have/gather	
	and was completely ready to	materials and went to	most materials,	some of the needed	
	go to work.	work.	however, they	materials to perform	
			needed extra time	work.	
			to do so.		
Application of	I followed all safety rules.	I followed most	I followed the most	I needed reminders to	
Safety		safety rules.	important safety	follow safety rules.	
Practices			rules.		
Total score					

Task 2 Rate your project-work collaboration progress in this unit.

	Project-work Collaboration Assessment Rubric					
Ref. No:		Name:		Class:		
Score	4	3	2	1		
Criteria	Excellent	Good	Poor	Very Poor	Score	
Researches &	Collects a great deal of	Collects some basic	Collects very little	Does not collect		
gathers	information-relating to the	information-most	information-some	any information		
information	topic.	relates to the topic.	relates to the topic.	that relates to the		

				topic.
Shares	Relays a great deal of	Relays some basic	Relays very little	Does not relay any
information	information-all relates to	information-most	information-some	information to
illioillation	the topic.	relates to the topic.	relates to the topic.	teammates.
Is punctual	Hands in all assignments	Hands in most	Hands in most	Does not hand in
is punctual	on time.	assignments on time.	assignments late.	any assignments.
Performs team role duties	Performs all duties of assigned team role.	Performs nearly all duties.	Performs very few duties.	Does not perform any duties of assigned team role.
Participates in discussion	Offers a fair amount of important information-all is relevant.	Offers some information-most is relevant.	Either gives too little information or information which is irrelevant to topic.	Does not speak during the science conference.
Shares equally	Always does the assigned work without having to be reminded.	Usually does the assigned work-rarely needs reminding.	Rarely does the assigned work-often needs reminding.	Always relies on others to do the work.
Listens to other teammates	Listens and speaks a fair amount.	Listens, but sometimes talks too much.	Usually doing most of the talkingrarely allows others to speak.	Is always talkingnever allows anyone else to speak.
Cooperates with teammates	Never argues with teammates.	Rarely argues.	Sometimes argues.	Usually argues with teammates.
Makes fair decisions	Always helps team to reach a fair decision.	Usually considers all views.	Often sides with friends instead of considering all views.	Usually wants to have things their way.
Total score				

Task 3 Rate your attitudes/ behaviour progress in each part of the form.

	Attitudes/ Behaviour (Affective) Assessment Rubric					
Ref. No:		Name:		Class:		
Score	4	3	2	1	Score	
Criteria	Excellent	Good	Poor	Very Poor		
Integrity	Always honest, leads by	Consistent honesty,	Minor examples of lack	Major examples of		
	example and shows excellent	being able to be	of integrity.	lack of integrity, or		
	integrity towards classmates	trusted with property		many minor		
	and the approach to study.	and confidential		examples.		
		information.				
Empathy	Always seeks out	Able to show concern	Does not show much	Is deliberately		
	opportunities to help others.	for others and a desire	concern for others and	disrespectful and		
		to help.	responds	makes fun of		
			inappropriately in	others.		
			situations requiring			

			empathy.	
Self-motivatio	Always meets assignment	Usually meets	Sometimes misses	Often misses
n	deadlines and actively	assignment deadlines	assignment deadlines	assignment
	engages in self and peer	and usually engages	and requires	deadlines and
	assessment.	in self and peer	encouragement to	rarely engages in
	Always contributes to group	assessment.	engage in self and peer	self or peer
	work and discussions.		assessment.	assessment.
Communicati	Speaks and/or writes very	Speaks and/or writes	Speaks and/or writes	Speaks and/or
on	well and always tries to	quite well and shows	rather poorly and does	writes poorly and
	improve these skills.	some concern to	not work very hard to	rarely makes an
	Always demonstrates active	improve these skills.	improve these skills.	effort to
	communication techniques.	Generally makes an	Does not make much	communicate.
		effort to actively	effort to initiate	
		communicate.	communication.	
Respectfulnes	Always shows respect for	Usually respects of	Sometimes	Rarely
s	rights, property, and opinions	the rights, property,	demonstrates regard for	demonstrates
	of others.	and opinions of	the rights, property, or	regard for the
		others.	opinions of others.	rights, property, or
				opinions of others.
Time	Always punctual for class	Generally punctual	Sometimes late for class	Regularly late for
management	and meeting assignment	for class and meeting	and meeting assignment	class and for
	deadlines.	assignment deadlines.	deadlines.	completing
				assignments.

## 试卷一

## 《旅游服务英语》期末考试口试试卷

考核项目	准确性	流畅性(条理	得体性(仪表仪	得分
	(语音、	性、语言表达	态、音量、面部	
	语调、语	能力、停顿)	交流)	
	法)			
个人口头汇报(10分)				
角色扮演:情景对话				
(90分)				

- 一、个人口头汇报 Make an impromptu speech. (10 points)
- 1. Suppose you are a tour guide, and are introducing meal arrangement and a local food (such as cross-bridge rice noodles) to the tourists.
- 2. Suppose you are a tour guide and are recommending some local specialties(such as tie-dyed cloth) and a local show(such as Dynamic Yunnan) to the tourists.
- 3. Suppose you are a tour guide, and are guiding a tour group to a tourist attraction. Make an impromptu speech about scenic spots introduction.(such as The Stone Forest)
- 4. Suppose you are a tour guide, and you're helping the tourists with hotel check-in. and introducing hotel facilities and services to the tourists.
- 5. Make a farewell speech to your guests before they leave.
- 6. Make a welcome speech to your guests.
- 7. Suppose you are a tour guide, remind tourists of the luggage packing and how to check the luggage at the airport when seeing off the tourists.
- 8. Suppose you are a tour guide, and are introducing Kunming Changshui airport as well as Kunming City to the tourists.
- 二、角色扮演: 情景对话 Situational dialogue (90 Points)

#### Step1

Suppose you are a tour guide, and you're confirming the itinerary with the tour leader.

## Step2

Suppose you are a tour guide, and you're confirming the group information when meeting the tourists at the airport. And help a tourist deal with his lost luggage at the airport.

Step3

Suppose you are a tour guide, and are discussing with the tour leader with check-in at the hotel.

Step4

Discuss how to arrange the tour program for the next day.

Step5

Suppose you are a tour guide and is introducing meal arrangement to a tour leader.

Step6

Suppose you are a tour guide and is answering tourists' questions about shopping.

Step7

Suppose you are a tour guide and is answering tourists' questions about local show.

Step8

Suppose you are a tour guide, is discussing with the leader how to arrange the itinerary for departure.

Step9

Suppose you are a tour guide, is helping the tour leader with check-out at the hotel.

# 试卷二

# 《旅游服务英语》期末考试试卷

1. Match the words g						
$\mathbf{A}$	. Match the words given under A with the meanings given under B.					
	В					
1) accommodation	a) a place or position					
2) destination	b) the place designated as the end (as of a race or journey)					
3) location	c) the act of providing something (lodging or seat or food) to meet a need					
4) coupon	d) natural surroundings, especially in beautiful and open country					
5) farewell	e) have guests; provide entertainment for guests					
6) scenery	f) lift					
7) entertain	g) a ticket that shows the right of the holder to receive some payment,					
	service					
8) platform	h) a picture representing a continuous scene					
9) elevator	i) a raised flat surface built along the side of the track at a railway station for					
	travelers getting on or off a train					
10) panorama	j) saying goodbye					
1						
1) 2) 3)	4) 5)					
	9) 10)					
	2) 20)					
2 CIRCLE the ONE ch	noice that best suits the context of the sentence in question.					
	nuseum is going to us while we're here. So you are welcome to ask any					
questions of interest to yo						
A. carry B. meet						
12) This poem by Li Po i	•					
	knowable C. noteworthy D. trustworthy					
	·					
_	addition to cake would be a					
A. meal B. lux	·					
	visit to a local household and found the people there most					
	A. hostel B. hostile C. hospital D. hospitable					
15) They want to their trailer to our truck.						
A 11.1 D 1.1						
A. hitch B. hatch	C. catch D. match					
16) The tour operator is a	C. catch D. match always an figure in the industry.					
16) The tour operator is a A. important B. abs	C. catch D. match always an figure in the industry.  Stract C. homesick D. free					
<ul><li>16) The tour operator is a</li><li>A. important B. abs</li><li>17) Betty, from our group</li></ul>	C. catch D. match always an figure in the industry. stract C. homesick D. free p, was tired after she left the disco dance.					
16) The tour operator is a A. important B. abs	C. catch D. match always an figure in the industry. stract C. homesick D. free p, was tired after she left the disco dance.					
16) The tour operator is a A. important B. abs 17) Betty, from our group A. a sort of B. extra	C. catch D. match always an figure in the industry.  Stract C. homesick D. free p, was tired after she left the disco dance.  reme C. too much D. kind of r, their old life styles began to					
16) The tour operator is a A. important B. abs 17) Betty, from our group A. a sort of B. extra	C. catch D. match always an figure in the industry.  Stract C. homesick D. free p, was tired after she left the disco dance.  reme C. too much D. kind of r, their old life styles began to					
16) The tour operator is a A. important B. abs 17) Betty, from our group A. a sort of B. extra 18) As a result of the war	C. catch D. match always an figure in the industry. stract C. homesick D. free p, was tired after she left the disco dance. reme C. too much D. kind of r, their old life styles began to e C. incline D. vanish to this university.					
A. important B. abs 17) Betty, from our group A. a sort of B. extr 18) As a result of the war A. float B. preside	C. catch D. match always an figure in the industry. stract C. homesick D. free p, was tired after she left the disco dance. reme C. too much D. kind of r, their old life styles began to e C. incline D. vanish to this university.					
A. important B. abs 17) Betty, from our group A. a sort of B. exti 18) As a result of the war A. float B. preside 19) So much for a brief A. talk B. summar	C. catch D. match always an figure in the industry. stract C. homesick D. free p, was tired after she left the disco dance. reme C. too much D. kind of r, their old life styles began to e C. incline D. vanish to this university.					
A. important B. abs 17) Betty, from our group A. a sort of B. exti 18) As a result of the war A. float B. preside 19) So much for a brief A. talk B. summar	C. catch D. match always an figure in the industry.  stract C. homesick D. free p, was tired after she left the disco dance. reme C. too much D. kind of r, their old life styles began to  e C. incline D. vanish to this university. ry C. information D. introduction to visit Guilin could come true!					
A. important B. abs 17) Betty, from our group A. a sort of B. extr 18) As a result of the war A. float B. preside 19) So much for a brief A. talk B. summar 20) How we wish our A. dreams B. thou	C. catch D. match always an figure in the industry. stract C. homesick D. free p, was tired after she left the disco dance. reme C. too much D. kind of r, their old life styles began to  e C. incline D. vanish to this university. ry C. information D. introduction to visit Guilin could come true! ughts C. ideologies D. considerations					
A. important B. abs 17) Betty, from our group A. a sort of B. extr 18) As a result of the war A. float B. preside 19) So much for a brief A. talk B. summar 20) How we wish our A. dreams B. thou	C. catch D. match always an figure in the industry.  stract C. homesick D. free p, was tired after she left the disco dance. reme C. too much D. kind of r, their old life styles began to  e C. incline D. vanish to this university. ry C. information D. introduction to visit Guilin could come true! ughts C. ideologies D. considerations perial crown is very indeed.					
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A. important B. abs 17) Betty, from our group A. a sort of B. exti 18) As a result of the war A. float B. preside 19) So much for a brief A. talk B. summar 20) How we wish our A. dreams B. thou 21) The hand-knitted imp A. wasteful B. delic 22) The suite in that hote	C. catch D. match always an figure in the industry.  stract C. homesick D. free p, was tired after she left the disco dance.  reme C. too much D. kind of r, their old life styles began to  e C. incline D. vanish to this university.  ry C. information D. introduction to visit Guilin could come true!  ughts C. ideologies D. considerations  perial crown is very indeed.  cate C. impressed D. valid el is with a color TV, a refrigerator and a kitchen.					
A. important B. abs 17) Betty, from our group A. a sort of B. exti 18) As a result of the war A. float B. preside 19) So much for a brief A. talk B. summar 20) How we wish our A. dreams B. thou 21) The hand-knitted imp A. wasteful B. delice 22) The suite in that hote A. provided B. fur	C. catch D. match always an figure in the industry.  Stract C. homesick D. free p, was tired after she left the disco dance.  reme C. too much D. kind of r, their old life styles began to  e C. incline D. vanish to this university.  ry C. information D. introduction to visit Guilin could come true!  ughts C. ideologies D. considerations  perial crown is very indeed.  cate C. impressed D. valid el is with a color TV, a refrigerator and a kitchen.  rnished C. installed D. bargained					
A. important B. abs 17) Betty, from our group A. a sort of B. extr 18) As a result of the war A. float B. preside 19) So much for a brief A. talk B. summar 20) How we wish our A. dreams B. thou 21) The hand-knitted imp A. wasteful B. delice 22) The suite in that hote A. provided B. fur 23) Everyone in our group	C. catch D. match always an figure in the industry.  stract C. homesick D. free p, was tired after she left the disco dance. reme C. too much D. kind of r, their old life styles began to  e C. incline D. vanish to this university. ry C. information D. introduction to visit Guilin could come true! ughts C. ideologies D. considerations perial crown is very indeed. cate C. impressed D. valid el is with a color TV, a refrigerator and a kitchen. rmished C. installed D. bargained up is to use the fax in the lounge downstairs.					
A. important B. abs 17) Betty, from our group A. a sort of B. extr 18) As a result of the war A. float B. preside 19) So much for a brief A. talk B. summar 20) How we wish our A. dreams B. thou 21) The hand-knitted imp A. wasteful B. delic 22) The suite in that hote A. provided B. fur 23) Everyone in our grou A. powered B. rig	C. catch D. match always an figure in the industry.  Stract C. homesick D. free p, was tired after she left the disco dance.  reme C. too much D. kind of r, their old life styles began to  e C. incline D. vanish to this university.  ry C. information D. introduction to visit Guilin could come true!  ughts C. ideologies D. considerations  perial crown is very indeed.  cate C. impressed D. valid el is with a color TV, a refrigerator and a kitchen.  rnished C. installed D. bargained					

25) This region lies on the sub-tropical zone, with a of 1,500 mm.
A. precipitation B. temperature C. moisture D. latitude
26) Whatlast night while we were out?
A. were you doing B. do you do C. did you do D. had you done
27) Nothingto me just now.
A. has happened B. was happened C. happened D. has been happened
28) Our guide is girl who has just graduated from high school.
A. a 18-year-old B. an 18-year-old C. a 18-years-old D. an 18-years-old
29) The temple was built 1,000 years ago.
A. as early as B. as far as C. as many as D. as old as
30) Guilin is most noted its Karst Landscape.
A. of B. as C. at D. for
31) All visitors are prohibited on the bus.
A. to smoke B. smoking C. smoke D. be smoking
32) The art gallery is open to visitors. You pay for the ticket.
A. do not need B. need not to C. not need to D. do not need to
33) The Great Wall is known the only man-made structure that can be seen from the space
shuttle.
A, being B, as C, be D, is
A. being B. as C. be D. is 34) Did anyone inform you?
A. the changes of the plans  B. that the plan had been changed
A. the changes of the plans B. that the plan had been changed
C. the plans' changes  D. the plans changes
35) Larry is sickall day caused him to catch a cold.
A. Him working B. He working C. His working D. He's working
36) the small restaurant looks shabby, visitors like to dine in it.
A. Though B. Therefore C. So D. Unless
37) It's only ten. The trainby now.
A. can't arrive  B. mustn't have arrived
C. must not arrive D. can't have arrived
38) If, we will start our work tomorrow.
A. weather permitting B. weather permits
C. weather permit D. weather permitted
39)in 1636, Harvard University is the oldest university in the United States.
A. Be found B. Found C. Founded D. Being found
40) He isthan his roommate.
A. a more of a sportsman  B. a more sportsman
C. more a sportsman D. more of a sportsman
II .SPECIAL TERMS (20 points)
1. Translate the following into English.
41) 春节
AT H
43) 丝绸之路
44) 实习导游
45) 包价旅游
46)安全检查
46) 安全检查
46)安全检查 47)机场迎接
46)安全检查         47)机场迎接         48)办理入住
46) 安全检查         47) 机场迎接         48) 办理入住         49) 参 观 市 容
46)安全检查         47)机场迎接         48)办理入住
46) 安全检查
46) 安全检查
46) 安全检查
46)安全检查
46) 安全检查
46)安全检查
46)安全检查

56) the time de 57) a group vi 58) Farewell S 59) service ch 60) Round trip	sa Speech arge				
Ⅲ.Fill in the	e blanks	with the	given verbs	s in their appropriate	forms.(10 points)
down unless you(read parties, even if may ask you ho(enjo table. You comes with taxfifteen percent IV. Project (为游客设计要介绍。Make an eighteen(read parties, even if may ask you how the project of	ou see a sign (Please vothe restaur ow you are you you mea (pe (税) but not (add) a ser for dinner.	yait, whether yal. Waiters rmit) to use o service charge ts)	(say) "Plea (seat)". Do (crowd). you have a good often actually is their first name harge(收费) e. It is common	wit do you know you should se set yourself"? Often the onot expect(You may find your waiter of day and, later on say that introduce themselves when less. The bill, often	re will be a sign that share) a table with other unusually friendly. He he hopes you they first come to your (call) the "check", do now cent tip for lunch, and
Tour Dates	Destinati	ons	Distance	Today's Activities	Meals
Day 1					
Day 2					
Day 3					
Day 4					
Day 5					
Day 6					
Day 7					
Day 8					
Price(USD/Person)		Superior Class		Deluxe Class	Tourist Class
1Person					
2-5 Persons					
6-9 Persons					
10 & above					
Single Supplen	nent				
Note					

## Service Inclusion

- 1.
- 2.
- 3.

## Service Exclusion

- 1.
- 2.
- 3.

### 参考答案 Keys to the Test

#### I. VOCABULARY 40

- 1. 词汇
- 1) c 2) b 3) a 4) g 5) j
- 6) d 7) e 8) i 9) f 10) h
- 2. 选择题
- 11) D 12) C 13) B 14) D 15) A
- 16) A 17) D 18) D 19) D 20) A
- 21) B 22) B 23) C 24) C 25) A
- 26) A 27) C 28) B 29) A 30) D
- 31) A 32) D 33) B 34) B 35) C
- 36) A 37) D 38) B 39) C 40) D

#### II. SPECIAL TERMS

- 1. 汉译英
- 41) The Spring Festival 42) tour guide
- 43) the Silk Road 44) a trainee tour guide
- 45) Beijing Opera 46) safety inspection
- 48) Checking in 47) package tour 50) Talking about the Itinerary
- 49) city sightseeing
- 2. 英译汉 51) 工艺品
- 52) 环境保护
- 53) 少数民族
- 54) 佛教
- 55) 中国烹饪
- 56) 时差
- 57) 团体签证
- 58) 欢送词
- 59) 服务费
- 60) 往返机票

## III. Fill in the blanks with the given verbs in their appropriate forms.

travel, saying, reads, seated, to share, is crowded, enjoy, hope to do, are permitted, called, add

### IV. Project

#### omitted

## 试卷三

## 《旅游服务英语》期末考试口试试卷

题号	一、项目协作 70%	二、即兴演讲 15%	三、回答问 15%	总分	口试考官
得分					

I. Please choose one of the following topics and complete with your partner.

You have 10 minutes to complete your speech. (70 points).

- 1. Suppose you are a tour guide, and you're confirming the itinerary with the tour leader. Make dialogues about the process of booking a tour and confirming an itinerary before starting a tour.
- 2. Suppose you are a tour guide, and you're confirming the group information when meeting the tourists at the airport. And help a tourist deal with his lost luggage at the airport. Make dialogues about the process of receiving a tour group.
- 3. Suppose you are a tour guide, and are guiding a tour group to a tourist attraction. And answer tourists' questions about the tourist attraction. Make dialogues about scenic spots introduction.
- 4. Suppose you are a tour guide, and you're helping the tourists with hotel check-in.and introducing hotel facilities and services to the tourists. Make dialogues about receiving a tour group;
- II. Make an impromptu speech. (15 points)

Make a farewell speech to your guests before they leave.

- III. Answer the following questions based on what you've learned before.(15 points)
- 1. What kind of activities during the tour do your guests like best? Why?
- 2. How to deal with a complaint properly?

## 试卷四

一、 Please draw one from the following 6 working situations of a tour guide. Then make a dialogue and role play with your partner. (100 分)

The 6 working situations are:

- Topic 1: suppose you are an operator, you are introducing a tour to a tourist who is interested in the package tour. The dialogue should cover the quotation, the destinations, tourist number, the itinerary and the features of the itinerary.
- Topic 2: suppose you are a tour guide, you are receiving the tour group at the airport. Please confirm the group information with tour leader and solve some unexpected incidents properly, such as the lost luggage, lost tourists and tourists get sick on the bus etc.
- Topic 3: suppose you are a tour guide, you are helping the tourists to check in at the hotel and introducing hotel facilities and services.
- Topic 4: suppose you are a tour guide, you are talking with the tour leader about the itinerary for the next day. Then, you are guiding the tour group in a scenic spots. Introduce and answer questions.
- Topic 5: suppose you are a tour guide, you take the tourists to a local restaurant of your hometown. Please introduce one famous local dish to them, including the story, the taste and the cooking method.
- Topic 6: suppose you are a tour guide, you are recommending a famous local specialty and cultural performance of your hometown to your tourists.

# 评分标准

		得分
礼貌礼仪	5%	
语言表达:发音、语音语调、单词	25%	
句子的正确性		
对话内容:交流的逻辑性、流利度、	50%	
生动性,结构的完整度、表达的准		
确性		
旅游服务规范程度	20%	